

## Annual General Meeting SSBIA Draft Minutes <u>Tuesday, January 14<sup>th</sup>, 3:00pm to 3:30pm</u> Zoom

Explanation of meeting format

Declaration of Conflicts - None.

- 1. Approval of Agenda Pete first, Stefania seconded.
- 2. Approval of the past minutes Peter first, Dan seconded.
- 3. Update from Chair
- 4. Presentation of the Annual Report and Financials
- Leasing support program (hosted and promoted broker events & site tours)
- Change in bollard operations this year (removing overnight to allow for more security)
- Steady increase in foot traffic (increase since September from workers returning back to the office)
- Number of public realm projects, including the relocation of Terry Fox monument
- Looking to continue programming including some signature events and some new programming such as a potential partnership with Bluesfest
- Active marketing campaigns promoting Sparks Street (Bluesfest screen digital campaign, Stingray, etc.)
- New businesses open on Sparks this year including Fheny designer consignment and Capital Art Fair.
- Post of the year: Water station highlight (viral with 1.9million views)
  - Was posted during environmental conference in Ottawa and during Earth week
- Funding/grants
  - My Main Street ambassador for Live from booth program (\$45k)
  - Ottawa Tourism Winterlude DJ shed (\$30k)
- Continued to build great relationships with our partners
- Expansion & rebrand
  - Still currently waiting on the result from the city
  - With the expansion, we aim to provide stronger representation of the downtown core and create positive change for members
- 5. Presentation of the 2024 Budget
- 6. 2025 Outlook
- Focusing office operations on our four pillars
  - Economic development
  - Destination development
  - Community development

- Member advocacy
- Expansion & rebrand
  - o If successful, our new name with be "Downtown BIA" with a new look and feel
  - o Expand Leasing support program
  - o Add retail management studies to data reporting
  - o Conduct member surveys for all events
- 7. Other Business –

Adjournment – Peter first, Dan seconded.